



## Capacity Building and Professional Training

Module	Training Curriculum of ICMSE	Level	Target People	Timeframe
MF1	Basic Microfinance	Basic	MFIs/NGOs	2 days
MF2	Set up Microfinance program	Basic/Advanced	MFIs/NGOs	3 days
MF3	Individual Lending Methodology	Basic/Advanced	MFIs/NGOs	2 days
MF4	Savings and Credit Management	Basic/Advanced	MFIs/NGOs	5 days
MF5	Business Strategy for Microfinance Operations	Advanced	MFIs/NGOs	2 days
MF6	Strategic Planning	Advanced	MFIs/NGOs	3 days
MF7	Institutional Business Planning	Advanced	MFIs/NGOs	3 days
MF8	Financial Planning	Advanced	MFIs/NGOs	3 days
MF9	Strategic Marketing	Advanced	MFIs/NGOs	2 days
MF10	Human Resource Planning and Development	Advanced	MFIs/NGOs	5 days
MF11	Staff Training and Motivation	Basic/Advanced	MFIs/NGOs	3 days
MF12	Good Governance	Advanced	MFIs/NGOs	3 days
MF13	Detection of Fraud, Internal Control & Risk Management	Basic/Advanced	MFIs/NGOs	3 days
MF14	Monitoring and Supervision System	Basic/Advanced	MFIs/NGOs	3 days
MF15	Accounting & Record Keeping System for MFIs	Basic/Advanced	MFIs/NGOs	3 days
MF16	Microfinance Audit	Basic/Advanced	MFIs/NGOs	3 days
MF18	Financial Analysis	Advanced	MFIs/NGOs	3 days
MF19	Interest rate setting	Advanced	MFIs/NGOs	2 days
MF20	Products and Client Satisfaction	Basic/Advanced	MFIs/NGOs	3 days
MF22	Web site design for MFI	Basic/Advanced	MFIs/NGOs	2 days
SME	Training for SME Lending Program & Bank Downscaling			
SME1	Strategic Planning for Bank Down Scaling and SME Program Development	Basic/Advanced	Banks	3 days
SME2	SME Products and Procedures	Basic/Advanced	Banks	3 days
SME3	SME Lending Methodology	Basic/Advanced	Banks	3 days
SME4	SME Clients Targeting Methodology and Marketing Strategy	Basic/Advanced	Banks	2 days
SME5	Monitoring and Supervision Methods for effective SME Lending	Basic/Advanced	Banks	3 days
CB	Training for Corporate Businesses			
CB1	Leadership Training	Advanced	Corporate Business	2 days
CB2	Innovative and Non-conventional Decision Making Process	Advanced	Corporate Business	2 days
CB3	Creating & Sustaining a Quality Management Committee	Advanced	Corporate Business	3 days
CB4	New Product Design and Business Model Development	Advanced	Corporate Business	2 days
CB5	How to Create Social Enterprises?	Advanced	Corporate Business	2 days
FE	Training for Financial Education & Micro Enterprise Development			
FE1	Project Management & Micro Enterprise Development	Basic/Advanced	Microentrepreneurs	3 days
FE2	Product Marketing	Basic/Advanced	Microentrepreneurs	3 days
FE3	How to Calculate Cost & Simple Accounting for Project Management	Basic/Advanced	Microentrepreneurs	3 days